

**Program No B420-S Term 01/01/00 To 12/31/00**  
**Title: PROGRAM MANAGER/ACQUISITION REVIEW QUARTERLY**

		GRAY GRAPHICS			IPI GRAPHICS			LITHOGRAPHICS, INC			MCDONALD & EUDY	
		BASIS OF AWARD	Capitol Heights, MD	UNIT RATE COST	Upper Marlboro, MD	UNIT RATE COST	Bedford Hts, OH	UNIT RATE COST	Temple Hills, MD	UNIT RATE COST	Tempo Hill, MD	COST
<b>I.</b>	<b>ITEM NO.</b>	<b>DESCRIPTION</b>										
		<b>ELECTRONIC PRESS:</b>										
(a)		Trim/Page-size unit produced from camera copy.....per page	256	1.50	<b>384.00</b>	2.50	<b>640.00</b>	17.51	<b>4,482.56</b>	1.00	<b>256.00</b>	
(b)		Trim/Page-size unit produced from electronic file.....per page	1321	10.00	<b>13,210.00</b>	10.00	<b>13,210.00</b>	17.51	<b>23,130.71</b>	8.00	<b>10,568.00</b>	
(c)		System Time/work.....per hour.....	5	65.00	<b>325.00</b>	100.00	<b>500.00</b>	85.00	<b>425.00</b>	75.00	<b>375.00</b>	
<b>II.</b>		<b>PRINTING, BINDING, PACKING AND DISTRIBUTION:</b>										
		<b>FORMAT A:</b>										
(a)		Saddle-stitched: Prtg 2 links, incl binding .....per page										
(1)		<b>Makeready and/or Setup</b>	324	22.00	<b>7,128.00</b>	24.00	<b>7,776.00</b>	37.04	<b>12,000.96</b>	20.00	<b>6,480.00</b>	
(2)		<b>Running Per 1,000 Copies</b>	2874	8.30	<b>23,854.20</b>	9.00	<b>25,866.00</b>	18.83	<b>54,117.42</b>	9.25	<b>26,584.50</b>	
(b)		Perfect-bound: Prtg 2 links, incl binding .....per page										
(1)		<b>Makeready and/or Setup</b>	208	20.00	<b>4,160.00</b>	20.00	<b>4,160.00</b>	29.00	<b>6,032.00</b>	20.00	<b>4,160.00</b>	
(2)		<b>Running Per 1,000 Copies</b>	1616	8.30	<b>13,412.80</b>	10.00	<b>16,160.00</b>	11.74	<b>18,971.84</b>	10.50	<b>16,968.00</b>	
(c)		Complete Cover: Prtg cvr 1 in 4-color process and ctrs 2, 3 & 4, incl binding...p/complete cvr										
(1)		<b>Makeready and/or Setup</b>	6	850.00	<b>5,100.00</b>	700.00	<b>4,200.00</b>	NC	<b>0.00</b>	860.00	<b>5,160.00</b>	
(2)		<b>Running Per 1,000 Copies</b>	50	95.00	<b>4,750.00</b>	145.00	<b>7,250.00</b>	119.31	<b>5,965.50</b>	125.00	<b>6,250.00</b>	
(d)		Subscription Card: Prtg sgl link, incl perforating and binding.....per set										
(1)		<b>Makeready and/or Setup</b>	6	125.00	<b>750.00</b>	125.00	<b>750.00</b>	NC	<b>0.00</b>	125.00	<b>750.00</b>	
(2)		<b>Running Per 1,000 Copies</b>	50	40.00	<b>2,000.00</b>	30.00	<b>1,500.00</b>	54.14	<b>2,707.00</b>	35.00	<b>1,750.00</b>	
(e)		<b>FORMAT B:</b>										
		Saddle-stitched: Prtg sgl link, incl binding .....per page										
(1)		<b>Makeready and/or Setup</b>	88	7.00	<b>616.00</b>	13.00	<b>1,144.00</b>	18.13	<b>1,595.44</b>	6.75	<b>594.00</b>	
(2)		<b>Running Per 1,000 Copies</b>	704	5.00	<b>3,520.00</b>	5.00	<b>3,520.00</b>	12.66	<b>8,912.64</b>	4.00	<b>2,816.00</b>	
(f)		Perfect-bound: Prtg sgl link, incl binding .....per page										
(1)		<b>Makeready and/or Setup</b>	384	6.00	<b>2,304.00</b>	10.00	<b>3,840.00</b>	16.32	<b>6,266.88</b>	5.75	<b>2,208.00</b>	
(2)		<b>Running Per 1,000 Copies</b>	1920	5.50	<b>10,560.00</b>	5.60	<b>10,752.00</b>	8.56	<b>16,435.20</b>	4.41	<b>8,467.20</b>	
(g)		Complete Cover: Prtg cvr 1 and 4 in 3 inks and ctrs 2 and 3 in black link, incl binding.....per complete cvr										
(1)		<b>Makeready and/or Setup</b>	4	500.00	<b>2,000.00</b>	500.00	<b>2,000.00</b>	NC	<b>0.00</b>	550.00	<b>2,200.00</b>	
(2)		<b>Running Per 1,000 Copies</b>	23	120.00	<b>2,760.00</b>	120.00	<b>2,760.00</b>	66.60	<b>1,531.80</b>	80.00	<b>1,840.00</b>	
(h)		FORMATS A & B:										
		Varnishing Cover 1 Self-Cover 1 ..per cover										
(1)		<b>Makeready and/or Setup</b>	11	100.00	<b>1,100.00</b>	100.00	<b>1,100.00</b>	NC	<b>0.00</b>	50.00	<b>550.00</b>	
(2)		<b>Running Per 1,000 Copies</b>	78	10.00	<b>780.00</b>	8.00	<b>624.00</b>	2.66	<b>207.48</b>	5.00	<b>390.00</b>	
<b>III.</b>		<b>ADDITIONAL OPERATIONS:</b>										
		Perforating.....per 1,000 leaves	82	8.00	<b>656.00</b>	10.00	<b>820.00</b>	37.11	<b>3,043.02</b>	8.50	<b>697.00</b>	
(a)		<b>CONTRACTOR TOTALS</b>			<b>\$99,370.00</b>		<b>\$108,572.00</b>		<b>\$165,825.45</b>		<b>\$99,063.70</b>	
		<b>DISCOUNT</b>			5.00%	<b>\$993.70</b>		0.00%	<b>\$0.00</b>	1.00%	<b>\$990.64</b>	
		<b>DISCOUNTED TOTALS</b>			<b>\$98,376.30</b>		<b>\$103,143.40</b>		<b>\$165,825.45</b>		<b>\$98,073.06</b>	

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**Title: PROGRAM MANAGER/ACQUISITION REVIEW QUARTERLY**

ITEM NO.	DESCRIPTION	BASIS OF AWARD	THORNER PRESS		CURRENT CONTRACTOR	
			UNIT RATE	COST	THORNER PRESS	COST
<b>I. ELECTRONIC PRESS:</b>						
(a)	Trim/Page-size unit produced from camera copy.....per page	256	2.00	<b>512.00</b>	4.00	<b>1,024.00</b>
(b)	Trim/Page-size unit produced from electronic file.....per page	1321	7.00	<b>9,247.00</b>	7.00	<b>9,247.00</b>
(c)	System Time/work.....per hour.....	5	60.00	<b>300.00</b>	70.00	<b>350.00</b>
<b>II. PRINTING, BINDING, PACKING AND DISTRIBUTION:</b>						
FORMAT A:						
(a)	Saddle-stitched: Prg 2 links, incl binding .....per page	324	20.00	<b>6,480.00</b>	21.00	<b>6,804.00</b>
(1)	<b>Makeready and/or Setup</b>	2874	8.50	<b>24,429.00</b>	8.50	<b>24,429.00</b>
(2)	Running Per 1,000 Copies					
(b)	Perfect-bound: Prg 2 links, incl binding .....per page	208	20.00	<b>4,160.00</b>	21.00	<b>4,388.00</b>
(1)	<b>Makeready and/or Setup</b>	1616	9.00	<b>14,544.00</b>	9.00	<b>14,544.00</b>
(2)	Running Per 1,000 Copies					
(c)	Complete Cover: Prg cvr 1 in 4-color process and ctrs 2, 3 & 4, incl binding...p/complete cvr	6	250.00	<b>1,500.00</b>	250.00	<b>1,500.00</b>
(1)	<b>Makeready and/or Setup</b>	50	115.00	<b>5,750.00</b>	115.00	<b>5,750.00</b>
(2)	Running Per 1,000 Copies					
(d)	Subscription Card: Prg sgl link, incl perforating and binding.....per set	6	115.00	<b>690.00</b>	115.00	<b>690.00</b>
(1)	<b>Makeready and/or Setup</b>	50	30.00	<b>1,500.00</b>	32.00	<b>1,600.00</b>
(2)	Running Per 1,000 Copies					
(e)	Saddle-stitched: Prg sgl link, incl binding .....per page	88	10.00	<b>880.00</b>	10.50	<b>924.00</b>
(1)	<b>Makeready and/or Setup</b>	704	4.60	<b>3,238.40</b>	4.50	<b>3,168.00</b>
(2)	Running Per 1,000 Copies					
(f)	Perfect-bound: Prg sgl link, incl binding .....per page	384	10.00	<b>3,840.00</b>	10.50	<b>4,032.00</b>
(1)	<b>Makeready and/or Setup</b>	1920	4.85	<b>9,312.00</b>	4.75	<b>9,120.00</b>
(2)	Running Per 1,000 Copies					
(g)	Complete Cover: Prg cvr 1 and 4 in 3 links and ctrs 2 and 3 in black link, incl binding.....per complete cvr	4	350.00	<b>1,400.00</b>	350.00	<b>1,400.00</b>
(1)	<b>Makeready and/or Setup</b>	23	81.25	<b>1,368.75</b>	81.25	<b>1,368.75</b>
(2)	Running Per 1,000 Copies					
FORMATS A & B:						
(h)	Varnishing Cover 1/Self-Cover 1..per cover					
(1)	<b>Makeready and/or Setup</b>	11	120.00	<b>1,320.00</b>	120.00	<b>1,320.00</b>
(2)	Running Per 1,000 Copies	78	4.00	<b>312.00</b>	3.50	<b>273.00</b>
<b>III. ADDITIONAL OPERATIONS:</b>						
(a)	Perforating.....per 1,000 leaves	82	8.00	<b>656.00</b>	8.00	<b>656.00</b>
(1)	<b>CONTRACTOR TOTALS</b>			\$91,939.15		\$93,067.75
(2)	<b>DISCOUNT</b>			\$1,838.78	2.00%	\$1,861.36
(3)	<b>DISCOUNTED TOTALS</b>			\$90,100.37		\$91,206.39
						<b>AWARDED</b>